

G. JASON JOLLEY

Associate Professor & MPA Director
 The Voinovich School of Leadership and Public Affairs
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EDUCATION

- Ph.D. Public Administration, 2010
 North Carolina State University, School of Public & International Affairs
 Fields: Economic Development & Research Methodology
 Dissertation: *Diffusion of Innovation of Supply-Side Economic Development Policy: Explaining the Determinants of Local Government Enterprise Zone Adoption.*
- M.A. Political Science, 2000
 University of Tennessee
 Minor: Urban Planning; Field: Public Administration
 Thesis: *Second Generation Conflict in the Tennessee Valley: A Case Study.*
- A.B. Economics, 1998
 University of North Carolina at Chapel Hill

ACADEMIC EXPERIENCE

- 2017-present **Associate Professor**, Voinovich School of Leadership & Public Affairs.
 Ohio University, Athens, Ohio.
- 2014-present **Research Fellow**, Center for Entrepreneurship.
 Ohio University, Athens, OH.
- 2014-present **Director/Principal Investigator**, U.S. Economic Development Administration
 University Center (Direct Ohio University's portion of EDA University Center joint with
 Bowling Green State University). Voinovich School of Leadership & Public Affairs.
 Ohio University, Athens, OH.
- 2013-present **MPA Director**, Voinovich School of Leadership & Public Affairs. Ohio University,
 Athens, Ohio. Traditional, Ohio Executive MPA (OEMPA), and Online programs.
- 2013-2017 **Assistant Professor**, Voinovich School of Leadership & Public Affairs.
 Ohio University, Athens, Ohio.
- 2008-2012 **Adjunct Assistant Professor**, The Kenan-Flagler Business School &
Senior Research Director, Center for Competitive Economies.
 The Frank Hawkins Kenan Institute of Private Enterprise,
 University of North Carolina at Chapel Hill. Chapel Hill, North Carolina.
- 2006-2008 **Research Director**, Center for Competitive Economies.
 The Frank Hawkins Kenan Institute of Private Enterprise,
 University of North Carolina at Chapel Hill. Chapel Hill, North Carolina.

PROFESSIONAL EXPERIENCE

- 2005-2006 **Director of Government Relations and Community Development**, Chapel Hill-Carrboro Chamber of Commerce. Chapel Hill, North Carolina.
- 2003-2005 **Economic Development Specialist**, Orange County Economic Development Commission. Hillsborough, North Carolina.
- 2002-2003 **Community Planner**, North Carolina Department of Transportation. Raleigh, North Carolina.
- 2001-2003 **Program Associate**, Watershed Education for Communities and Local Officials (WECO), Department of Agricultural and Resource Economics. North Carolina State University. Raleigh, North Carolina.
- 2000-2001 **Assistant Director**, Growth Dimensions, Inc.-Economic Development for Belvidere-Boone County. Belvidere, Illinois.

TEACHING EXPERIENCE (Adjunct/Part-time)

- 2011-2012 Adjunct Assistant Professor, Kenan-Flagler Business School, University of North Carolina at Chapel Hill—Master of Business Administration Program.
- 2011-2012 Teaching Assistant Professor, North Carolina State University, School of Public and International Affairs—Master of Public Administration Program.
- 2008-2012 Lecturer, Executive Education, Duke University, Duke Center for International Development, Terry Sanford Institute of Public Policy. Durham, North Carolina
- 2008-2012 Adjunct Professor, Political Science, Barton College, Wilson, North Carolina. Accelerated Professional Program.
- 2005-2012 Part-time Instructor, Political Science, Durham Technical Community College, Durham, North Carolina.
- 2008 Adjunct Instructor, Political Science, Peace College, Raleigh, North Carolina. Course: Political Economy for Public Policy.

PUBLICATIONS

Peer Reviewed Articles

1. Jolley, G.J., Uzuegbunam, I., & Glazer, J. (forthcoming) TechGROWTH Ohio: Public Venture Capital and Rural Entrepreneurship. *Journal of Regional Analysis and Policy*.
2. Jolley, G.J., O'Donovan, K. & Sandler, A.M. (forthcoming). Do Rural Areas Experience the Same Benefit as Urban Areas from Disasters? Fiscal Evidence from Appalachian Ohio. *Journal of Regional Analysis and Policy*.
3. Michaud, G. & Jolley, G.J. (forthcoming). Ohio's Plastics Industry Cluster: Overcoming Data Suppression Using Proprietary Databases. *Journal of Extension*.

4. Jolley, G.J., Ruhil, A.V.S., Kleinschmit, S., & Kolpakov, A. (2017). Inter-Jurisdictional Competition for Sales Tax Revenues: A Natural Experiment of Destination Retail Outlets. *Regional Science Inquiry* IX (1): 53-62.
5. Jolley, G.J. & Taimur, B. (2016). U.S. Economic Development Administration University Centers: Leveraging Federal Dollars Toward Best Practices. *Journal of Economic Development in Higher Education* 1(1): 27-37.
6. Jolley, G.J. & Klatt, W. (2015). Delusions of Dollywood: The Randy Parton Theatre and Tax Increment Financing. *Municipal Finance Journal* 36(2): 63-74.
7. Lester, T.W., Little, M.G., & Jolley, G.J. (2015). Assessing the Economic Impact of Alternative Biomass Uses: Biofuels, Wood Pellets, and Energy Production. *Journal of Regional Analysis and Policy* 45(1): 36-46.
8. Jolley, G. J., Lancaster, M.F., & Gao, J. (2015). Tax Incentives and Business Climate: Executive Perceptions from Incented and Non-incented Firms. *Economic Development Quarterly* 29(2): 180-186.
9. Paynter, S.R., Jolley, G. J., & Nousaine, A. J. (2014). Policy and Management Implications of Projecting the Multiplier Effects of Social Safety Net Programs using IMPLAN: Reevaluating the Economic Impact of the Supplemental Nutrition Assistance Program. *State and Local Government Review* 46(1): 28-45.
10. Jolley, G. J. & Paynter, S.R. (2013). Multijurisdictional Industrial Parks and Revenue Sharing: An Application of Growth Pole Theory. *Journal of Public Administration and Governance* 3(2): 78-89.
11. Jolley, G. J., Lane, E. B., & Paynter, S.R. (2013). Who Benefits from Job Creation Tax Credits? *Coastal Business Journal* 12(1): 132-142.
12. Nousaine, A. J. & Jolley, G. J. (2013). Defining a Critical Mass Threshold for Agricultural Support Services. *Journal of Agricultural Studies* 1(1): 41-58.
13. McHugh, P. J. & Jolley, G. J. (2012). The Sheriff of Nottingham's Favorite Tax: How Local Option Sales Taxes Exacerbate Budgetary Inequalities Between Local Governments. *Journal of Public Budgeting, Accounting, & Financial Management* 24(3): 466-488.
14. Jolley, G. J. & Kleinschmit, S. W. (2012). Nonpoint Source Pollution Reduction in Coastal Communities: An Extension Service Guide to Stormwater Management Practices. *Journal of Extension* [On-line], 50(3) Article 3TOT4. Available at <http://www.joe.org/joe/2012august/tt6.php>.
15. Nousaine, A. J. & Jolley, G. J. (2012). Estimating Retail Development Capacity: Gap Analysis in Action. *Journal of Extension* [On-line], 50(4) Article 4TOT6. Available at <http://www.joe.org/joe/2012june/tt4.php>.
16. Jolley, G. J., Nousaine, A. N., & Huang, C. (2012) Effective at the Margins: Outmigration and Economic Development in Rural North Carolina. *Sustainable Agriculture Research* 1(1): 2-12.

17. Jolley, G. J. & Mendoza, W. (2011). Challenges of Business Recruitment in the Great Recession. *International Journal of Business Research* 11(6): 131-135.
18. Jolley, G. J., Brun, L. C. & Lane, E. B. (2011). Economic Development Planning in Bedroom Communities: A Case Study of Chatham County, North Carolina. *Journal of Rural and Community Development* 6(1): 113-128.
19. Jolley, G. J., McHugh, P. J. & Reid, D. (2011). Incentives 2.0—Rewarding Sustainable Development and Social Accountability. *Economic Development Journal* 10(3): 28-38.
20. Brun, L. C. & Jolley, G. J. (2011). Increasing Stakeholder Participation in Industry Cluster Identification. *Economic Development Quarterly* 25(3): 211-220.
21. Jolley, G. J. & Lane, E. B. (2010). The Limitations of State Economic Development Tax Credits. *International Journal of Business Research* 10(5): 181-186.
22. Jolley, G. J. (2008). Contracting Regimes and Third-Party Governance: A Theoretical Construct for Exploring the Importance of Public Service Motivation of Private Sector Contractors. *International Public Management Review* 9(2): 1-14.
23. Darnall, N., Jolley, G. J. & Handfield, R. (2008). Environmental Management Systems and Green Supply Chain Management: Complements or Contradictions? *Business Strategy & the Environment*: 17(1): 30-45. (Paper listed on “15 Green Supply Chain Studies You Should Know About,” The Green Economy Post, January 12, 2010.)
24. Gerlach II, J. D. & Jolley, G. J. (2008). The GAP Analysis Program: A Proactive Approach to Biodiversity Conservation. *Journal of Extension* [On-line], 46(4) Article 4TOT4. Available at <http://www.joe.org/joe/2008august/tt4p.shtml>.
25. Jolley, G. J. (2007). Volunteer Driven Fundraising: Lessons from Total Resource Campaigns. *International Journal of Volunteer Administration*: 24(3): 42-44.
26. Jolley, G. J. (2007). Public Involvement Tools in Environmental Decision-Making: A Primer for Practitioners. *Journal of Extension* [On-line], 45(2) Article 2TOT3. Available at <http://www.joe.org/joe/2007april/tt3.shtml>.
27. Darnall, N. & Jolley, G. J. (2004). Involving the Public: When are Surveys and Stakeholder Interviews Effective? *Review of Policy Research*: 21(4): 581-593.

Editor Reviewed Publications

1. Jolley, G.J. & Klatt, W. (forthcoming). A Tax Increment Financing District Policy Simulation. *Journal of Public Affairs Education*.

Book Chapters

1. Darnall, N., Jolley, G. J. & Ytterhus, B. (2007). Understanding the relationship between a facility's environmental and financial performance. Johnstone, N. (ed.) *Environmental Policy and Corporate Behaviour*. Northampton, MA: Edward Elgar Publishing, in association with Organisation for Economic Co-Operation and Development (OECD) pp: 213-259.

Professionally Reviewed Publications

1. McLaughlin, C.B. & Jolley, G.J. (2017). What Does It Mean to Be Charitable? *State Tax Notes*. April 17, 2017.
2. Jolley, G.J. (2017). Centralizing Business Tax Collection in Ohio. *State Tax Notes*. April 10, 2017.
3. Michaud, G. & Jolley, G.J. (2017). State Property and Sales Tax Exemptions for Solar Energy. *State Tax Notes*. January 9, 2017: 231-233.
4. Jolley, G.J. & Riley, K. (2016) Mega-Events: Cost Overruns of Olympic Proportions. *State Tax Notes*. May 30, 2016: 713-714.
5. Jolley, G. J. (2016). Megaproject: Going Big and Going Over Budget. *State Tax Notes*. March 28, 2016: 969-970.
6. Jolley, G.J. & Regas, S. (2015) Ohio Fumbles Tax Collection During Hall of Fame. *State Tax Notes*. November 23, 2015: 615-617.
7. Jolley, G. J. (2015). Over-prescription of Incentives: A Fiscal Epidemic? *State Tax Notes*. August, 24, 2015: 687-688.

Encyclopedias & Commentaries

1. Jolley, G. J. (February 2016). Economic Policy. Schechter, S. L. (ed.) *American Governance*. 5 vols. Detroit: Macmillan.
2. Jolley, G. J. (February 2016). Gross Domestic Product. Schechter, S. L. (ed.) *American Governance*. 5 vols. Detroit: Macmillan.
3. Jolley, G. J. (2015). Presidents and the Civil Service. In *Encyclopedia of Public Administration and Public Policy*, Second Edition. Taylor and Francis: New York, Published online: 11 Mar 2015; 1-4.
4. Jolley, G. Jason (et al.) (2011). Is the concept of a green economy a useful way of framing policy discussions and policymaking to promote sustainable development? Viewpoints contribution. *Natural Resources Forum* 35(1): 63-72.

Book Reviews

1. Jolley, G. J. (2012.) The Great Recession, Unemployment, and the Need for a Public Jobs Program. *Public Administration Review* 72(1): 158-160.
2. Jolley, G. J. (2009). Review of *Toward a Vision of Land in 2015 for Economic Development Quarterly*: 23(1): 89-90.
3. Jolley, G. J. (2007). Review of *Leadership Can Be Taught: A Bold Approach for a Complex World* for *Academy of Management Learning and Education*: 6(1): 149-150.

Works in Progress

1. Paynter, S.R., Jolley, G.J., & Camilleri, S. The Resurgence in Drug Testing of Welfare Recipients: A Multiple Streams Analysis.
2. Jolley, G. J., Lane, E. B., Gao, J. & Wang, L. The Effect of Investment, Job Creation, and R&D Tax Credits on Employment Growth.
3. Jolley, G. J. Diffusion of Tax Abatement Policy: Why Local Governments Win Enterprise Zone Designation.

Conference Presentations

1. Jolley, G.J., Glazer, J., & Uzuegbunam, I. TechGROWTH Ohio: Public Venture Capital and Rural Entrepreneurship. Mid-Continent Regional Science Association. June 8, 2017. Oregon, OH.
2. Jolley, G.J., Sandler, A.M., & Michaud, G.L. Reemployment Options in Appalachian Ohio's Coal Economy: A Skillshed Analysis. Mid-Continent Regional Science Association. June 8, 2017. Oregon, OH.
3. Michaud, G.L. & Jolley, G.J. Ohio's Wood Industry Cluster: Identifying Value-Added Opportunities in the Appalachian Region. Southern Regional Science Association. March 31, 2017. Memphis, TN.
4. Jolley, G.J. Leveraging the EDA University Centers Program and Innovation & Economic Prosperities Universities Designation. Education Association of University Centers Annual Conference. March 27, 2017. Washington, D.C.
5. Jolley, G.J. & O'Donovan, K. Local Sales Tax Base Impacts in Appalachian and Non-Appalachian Counties: The 2012 Derecho Storm in Ohio. Western Social Science Association. April 15, 2016.
6. Jolley, G.J. Making POWER (Partnerships for Opportunity and Workforce and Economic Revitalization) Work in Appalachia. Development District Association of Appalachia. April 4, 2016. Washington, D.C.
7. Jolley, G.J. University Center Engagement in Innovation and Economic Prosperity Universities Designation. Education Association of University Centers Annual Conference. March 14, 2016. Washington, D.C.
8. Jolley, G. J. & O'Donovan, K. Estimating the Economic Impact of Federal Disaster Spending on Local Economies: The 2012 Derecho Storm in Ohio. Mid-Continent Regional Science Association. May 29, 2015. St. Louis, MO.
9. Jolley, G. J. & Klatt, W. Tax Increment Finance District Policy Simulation. Western Social Science Association. April 10, 2015: Portland, OR.
10. Sawyers, R. & Jolley, G. J. Alternative to Tax Credits in North Carolina: Distributional Effects of Revenue Neutral Corporate Income Tax Reduction. Association of Public Policy and Management. November 7, 2014. Albuquerque, NM.

11. Weinberg, M. & Jolley, G. J. Defining the Mix of Programs Offered at Comprehensive Multi-degree Schools. Network of Schools of Public Policy, Affairs, and Administration (NASPAA). November 5, 2014: Albuquerque, NM.
12. Lester, T.W., Little, M., & Jolley, G.J. Assessing the Economic Impact of Alternative Biomass Uses: Biofuels, Wood Pellets, and Energy Production. Mid-Continent Regional Science Association/IMPLAN National User's Conference. June 5, 2014. Madison, WI.
13. Wilson, N. & Jolley, G. J. Estimating the Economic Impact of Rural Health Care Systems. Mid-Continent Regional Science Association/IMPLAN National User's Conference. June 4, 2014. Madison, WI.
14. Wesaw, W. A. & Jolley, G.J. Tribal Identity Politics and Economic Development in the Pokagon Band of Potawatomi Indians: The False Dichotomy of People vs. Place. Western Social Science Association. April 4, 2014. Albuquerque, NM.
15. Ruhil, A.V.S. & Jolley, G.J. An Empirical History of Municipal Fiscal Health, 1977-2010. Midwest Public Affairs Conference. March 29, 2014. Fort Wayne, IN.
16. Jolley, G.J. & Klatt, W. Delusions of Dollywood: The Failure of the Roanoke Rapids-Randy Parton Theatre TIF District. Midwest Public Affairs Conference. March 28, 2014. Fort Wayne, IN.
17. Paynter, S., Jolley, G. J., & Nousaine, A. J. Multiplier Estimation of the Impact of Food Stamps on State and Local Economies. Academy of Public Policy Analysis and Management Conference. November 7, 2013. Washington, DC.
18. Jolley, G. J., Kleinschmit, S. & Kolpakov, A. An Examination of the Tax Displacement Effects of Destination Retail Outlets: A Case Study of Tanger Outlet in Mebane, North Carolina. Mid-Continent Regional Science Association, May 30, 2013. Kansas City, MO.
19. Camilleri, S. E. & Jolley, G. J. Drug Testing Welfare Recipients: A Multiple Streams Framework. Southeastern Conference of Public Administration, October 6, 2012. Coral Springs, FL.
20. Jolley, G. J. Tax Credits and Economic Competitiveness: Perceptions from Incented and Non-incented Firms. Southeastern Conference of Public Administration, October 5, 2012. Coral Springs, FL.
21. Jolley, G. J., Stith, T., Gültekin, M.N., Wagner Vinson, C. & Gates, A. The Business of Biofuels: Assessing the Economic Impact of Biofuels Production in North Carolina. Mid-Continent Regional Science Association /IMPLAN National User's Conference. June 8, 2012. Minneapolis, MN.
22. Jolley, G. J., Paynter, S., & Nousaine, A. Food Stamps Can Feed Us All: Economic Multiplier Effect at the State and Local Level. Mid-Continent Regional Science Association /IMPLAN National User's Conference. June 7, 2012. Minneapolis, MN.
23. Jolley, G. J. & Mendoza, W. Challenges of Business Recruitment in the Great Recession. International Academy of Business and Economics-Annual Conference, October 17, 2011. Las Vegas, NV.

24. Jolley, G. J. Solutions for a New Generation: Predicting North Carolina's Job Market in 2020. North Carolina Community College Faculty Association Annual Conference. (Invited Presentation as NCSU Institute for Emerging Issues Faculty Fellow), October 10, 2011. Durham, NC.
25. Paynter, S. & Jolley, G. J. Constraints on Policy Diffusion. American Political Science Association Conference. September 2, 2011. Seattle, WA.
26. Jolley, G. J. Diffusion of Innovation of Supply-Side Economic Development Policy: Explaining the Determinants of Local Government Enterprise Zone Adoption. Academy of Public Policy Analysis and Management Conference. November 6, 2010. Boston, MA.
27. Jolley, G. J. & Lane, E. B. The Limitations of State Economic Development Tax Credits. International Academy of Business and Economics-Annual Conference, October 18, 2010. Las Vegas, NV.
28. Jolley, G. J., Lane, E. B., Gao, J. & Wang, L. The Effect of Investment, Job Creation, and R&D Tax Credits on Employment Growth. Southeastern Conference of Public Administration, October 14, 2010. Wilmington, NC.
29. McHugh, P. J. & Jolley, G. J. How Sales Tax Policy Affects Fiscal Inequities Between Local Communities. Western Social Science Association Meeting, April 15, 2010. Reno, NV.
30. Jolley, G. J. Diffusion of Innovation of Supply-Side Economic Development Policy: Explaining the Determinants of Local Government Enterprise Zone Adoption. Poster Presentation. North Carolina State University Graduate Student Research Symposium. Nominated by public administration faculty to represent the department. March 10, 2010. Raleigh, NC.
31. Creel, M., McHugh, P.J., & Jolley, G. J. A Review of Best Practices in North Carolina County Level Economic Development Incentives. North Carolina Political Science Association Annual Meeting, February 26, 2010. North Carolina Central University, Durham, NC.
32. Darnall N., Jolley, G. J., & Handfield, R. "Environmental Management Systems and Green Supply Chain Management: Complements or Contradictions?" The Academy of Management Conference, August 2005. Honolulu, HI, *refereed*.
33. Jolley, G. J. Contracting Regimes and Third-Party Governance: A Theoretical Construct for Exploring the Importance of Public Service Motivation Among Private Sector Contractors. North Carolina Political Science Association Annual Meeting, March 18, 2005. UNC-Pembroke, Pembroke, NC.
34. Jolley, G. J. Facilitator—Policy and Economics discussion track. Compensatory Mitigation: Lessons Learned and Future Directions. North Carolina Wetlands Restoration Program Conference funded by the United States Environmental Protection Agency. May 14-15, 2003. Raleigh, NC.

Monographs & Technical Reports

1. Jolley, G. J., Wilson, N., & Michaud, G. (2016). *Wood Industry Contribution Analysis: Impact to Ohio and Appalachian Ohio, June 2016 Update*. Prepared for Appalachian Partnership for Economic Growth (APEG) as part of the Small Business Administration (SBA) Regional Innovation Cluster project. (Note: an update of Jolley, G.J. & Wilson, N. (2016). *Economic Contribution of Wood Related Industries in Appalachian Ohio and the State of Ohio*. Prepared for Appalachian Partnership for Economic Growth (APEG), Small Business Administration (SBA) Regional Innovation Cluster (RIC) program.)
2. Jolley, G. J., & Wilson, N. (2016). *Industry Cluster Characterization and Analysis: Ohio's Wood Cluster*. Prepared for Appalachian Partnership for Economic Growth (APEG) as part of the Small Business Administration (SBA) Regional Innovation Cluster project.
3. Jolley, G. J. (2015). *Managing the Boom, Mitigating the Bust: A Webinar*. Prepared for the Voinovich School of Leadership and Public Affairs, Ohio University as part of the Great Lakes Regional Training Initiative.
4. Jolley, G. J. (2015). *Identifying Emerging Opportunities: A Shift-Share Analysis of the Wood Cluster in Ohio*. Voinovich School of Leadership and Public Affairs, Ohio University. Prepared as part of the U.S. EDA University Center. (revised, updated, and integrated into SBA Regional Innovation Cluster project report in 2016).
5. Jolley, G. J. & Taimur, B. (2015). *Integrating Appalachian Ohio Economic Development: Commonalities in Regional Comprehensive Economic Development Strategies (CEDs)*. Voinovich School of Leadership and Public Affairs, Ohio University. Prepared as part of the U.S. EDA University Center.
6. Molinaro, J. & Jolley, G.J. (2015). *Core Narrative for Fiscal Year 2015 Appalachian Ohio POWER Initiative Project*. Written to support 15 regional partners pursuing \$6 million in federal funding from four federal agencies participating in the POWER initiative.
7. Jolley, G. J. (2015). *Displaced Coal Workers in Appalachian Kentucky: An Occupational Projections and Skills Analysis*. Prepared for The International Economic Development Council (IEDC), Washington, DC as part of USDA Rural Development project.
8. Jolley, G. J. & Klatt, W. (2014). *Biomass Feasibility Study*. Prepared for Jackson County Economic Development Board. Funded by (in part): U.S. Economic Development Administration University Center.
9. Jolley, G. J., Lane, E. B., & Nousaine, A. (2011). *Halifax Airport Redevelopment Plan*. University of North Carolina at Chapel Hill. Prepared for Halifax County Economic Development Commission, Roanoke Rapids, North Carolina. Funded by NC Golden LEAF Foundation.
10. Jolley, G. J., Lane, E. B., & Nousaine, A. (2011). *Enfield Economic Development Master Plan*. University of North Carolina at Chapel Hill. Prepared for Enfield Partnership for Tomorrow, Enfield, North Carolina. Funded by NC Golden LEAF Foundation.
11. Jolley, G. J. (2011). *Predicting North Carolina's Job Market in 2020*. Prepared for North Carolina State University, Institute for Emerging Issues. Completed as part of the Faculty Fellow Program.

12. Jolley, G. J. (2010). *A Marketing Plan for Siler City, North Carolina*. University of North Carolina at Chapel Hill. Prepared for the Town of Siler City, North Carolina. Funded by NC Golden LEAF Foundation.
13. Jolley, G. J., McHugh, P. J. & Creel, M. (2009). *Improving Chatham County's Economic Development Incentive Policy: A Review of Best Practices in County Level Economic Development Incentives*. University of North Carolina at Chapel Hill. Prepared for Chatham County. (This report/project led to Chatham County Board of Commissioners adopting a local economic development incentive policy/model created by G. Jason Jolley & Patrick McHugh.)
14. Lane, E.B. & Jolley, G. J. (2009). *An Evaluation of North Carolina's Economic Development Incentive Programs*. University of North Carolina at Chapel Hill. Prepared for North Carolina General Assembly Joint Select Committee on Economic Development Incentives. (This report led to the creation of legislation to revise North Carolina's state level incentives based on the report findings. The bill died in committee).
15. Jolley, G. J., Lane, E. B. & Brun, L. C. (2008). *Chatham County Economic Development Strategic Plan*. University of North Carolina at Chapel Hill. Prepared for Chatham County. (This plan was unanimously adopted by the county board and all three municipal governments).
16. UNC Institute for the Environment. (2008). *Camden County Green Industrial Park Feasibility Study*. University of North Carolina at Chapel Hill. Prepared for Camden County, North Carolina. Funded by NC Golden LEAF Foundation. (Led Business Opportunities and Regional Development team and served as lead author on that section of the report).
17. Lane, E. B. & Jolley, G. J. (2008). *Economic Development Strategy "Vision Plan" for Currituck County, North Carolina*. University of North Carolina at Chapel Hill. Prepared for Currituck County.
18. Goldstein, H., Jolley, G. J., Miller, J., & Pearlman, J. (2007). *Regional Vision Plan Integration and Implementation—Phase I Final Report*. University of North Carolina at Chapel Hill. Prepared for North Carolina Department of Commerce.
19. Darnall, N., Jolley, G. J., & Ytterhus, B. (2005). *Greening the Bottom Line: Does Environmental Performance Predict a Facility's Financial Performance?* Department of Political Science & Public Administration, North Carolina State University. Prepared for the Organisation for Economic Co-Operation and Development, Environment Directorate, *refereed*
20. Darnall, N., Handfield, R., Jolley, G. J. & Pavlichev, A. (2004). *Why Firms Green their Supply Chain*. North Carolina State University, Department of Political Science and Public Administration. Prepared for the National Science Foundation.
21. Perrin, C., Jolley, G. J., Jennings, G., Fogarty, D. & Hudson, C. (2003). *Environmental Report Card for Gaston County, North Carolina*. Watershed Education for Communities and Local Officials, North Carolina State University. Prepared for Gaston County Quality of Natural Resource Commission.
22. Jolley, G. J. (2003). *Nonpoint Source Pollution Prevention and Control Through Land Use Planning and Management: An Introduction and Resource Guide for Protecting Coastal North Carolina Waters*. Watershed Education for Communities and Local Officials, North Carolina State University. Prepared for the North Carolina Coastal Nonpoint Source Program, a joint

effort of the North Carolina Division of Water Quality and North Carolina Division of Coastal Management. Funded by the National Oceanic and Atmospheric Administration, Award #NA070Z0171).

23. Jolley, G. J. (2002). Nonpoint Source Pollution Information for Coastal North Carolina Governments. Appendix to *Technical Manual for Coastal Land Use Planning: A "How-To" Manual for Addressing the Coastal Resources Commission's 2002 Land Use Planning Guidelines*. Watershed Education for Communities and Local Officials, North Carolina State University. Prepared for North Carolina Division of Coastal Management.
24. Jolley, G. J. (2002). *Watershed Management Options: A Toolkit for Water Resource Protection and Improvement*. Watershed Education for Communities and Local Officials, North Carolina State University.
25. Jolley, G. J. & Brown, G. (2001). *Business Plan for Belvidere-Boone County New Uses Agricultural Technology Park*. Growth Dimensions, Inc., Belvidere, IL. Prepared for presentation to Illinois Governor George Ryan.
26. Arms, K. & Jolley, G. J. (2000). *Training Needs Assessment: City of Maryville, Tennessee*. Center for Government Training-Institute of Public Service, University of Tennessee, Knoxville. Prepared for City of Maryville, Tennessee.

Economic Impact Analysis

1. Wilson, N. & Jolley, G. J. (2016). *The 2014 Economic Impact of the Health Sector in Pickaway County*. Ohio University Voinovich School of Leadership and Public Affairs. Prepared for Berger Health System.
2. Wilson, N. & Jolley, G. J. (2016). *The 2015 Economic Analysis of Ohio University Innovation Center—Revised and Updated*. Ohio University Voinovich School of Leadership and Public Affairs. Prepared for Ohio University Innovation Center
3. Jolley, G. J. (2015) *Economic Impact of the Appalachian Partnership for Economic Growth (APEG) JobsOhio Investments*. Voinovich School of Leadership and Public Affairs, Ohio University. Prepared for the Appalachian Partnership for Economic Growth (APEG)
4. Jolley, G. J. (2015). *Economic Impact of Coal Mining and Coal-Fired Power Plant Job Losses in Ohio*. Voinovich School of Leadership and Public Affairs, Ohio University.
5. Jolley, G. J. (2015). *The 2014 Economic Analysis of Ohio University Innovation Center—Revised and Updated*. Ohio University Voinovich School of Leadership and Public Affairs. Prepared for Ohio University Innovation Center
6. Jolley, G.J. (2015). *The 2014 Economic Analysis of Ohio University Innovation Center*. Ohio University Voinovich School of Leadership and Public Affairs. Prepared for Ohio University Innovation Center
7. Jolley, G. J. (2015). *Economic Impact of Habitat for Humanity in Ohio*. Ohio University Voinovich School of Leadership and Public Affairs. Prepared for Habitat for Humanity of Ohio.

8. Jolley, G.J. (2014). *The 2013 Economic Analysis of Ohio University Innovation Center*. Ohio University Voinovich School of Leadership and Public Affairs. Prepared for Ohio University Innovation Center
9. Wilson, N., Boyd, S., & Jolley, G. J. (2013). *The 2012 Economic Impact of the Health Sector in Pickaway County*. Ohio University Voinovich School of Leadership and Public Affairs. Prepared for Berger Health System.
10. Little, M., Lester, T. W., Jolley, G. J., & Slesinger, J. (2013). *Economic Impact Analysis of Biofuels Alternatives in Pitt County, North Carolina*. University of North Carolina at Chapel Hill. Prepared for Biofuels Center of North Carolina.
11. Jolley, G. J., Lane, E. B., & Nousaine, A. (2011). *Economic Impact of University of North Carolina School of Pharmacy*. University of North Carolina at Chapel Hill. Prepared for UNC School of Pharmacy.
12. Jolley, G. J., Lane, E. B., & Nousaine, A. (2011). *Economic Impact of Proposed Tax Reductions in North Carolina*. University of North Carolina at Chapel Hill. Prepared for North Carolina General Assembly.
13. Jolley, G. J., Stith, T., Wagner, C. & Yingling, A. (2010). *Economic Impact Analysis of Biofuels Production in North Carolina*. University of North Carolina at Chapel Hill. Prepared for Biofuels Center of North Carolina.
14. Yingling, A., Jolley, G. J. & Lane, E. B. (2010). *Economic Impact Analysis for the Empire Foods project in Halifax County*. University of North Carolina at Chapel Hill. Prepared for Halifax County Economic Development Commission.
15. Taylor, B., Jolley, G. J. & Lane, E. B. (2009). *Economic Impact Analysis for the Farmville Foods Project in Greene County*. University of North Carolina at Chapel Hill. Prepared pro bono at the request of a North Carolina legislator.
16. Taylor, B. & Jolley, G. J. (2008). *Economic Impact Analysis for The Hertford Renewable Energy Project in Hertford County*. University of North Carolina at Chapel Hill. Prepared for North Carolina's Northeast Commission.
17. Gillette, A., Taylor, B., & Jolley, G. J. (2008). *Economic Impacts Analysis of \$1Billion Bond in North Carolina*. University of North Carolina at Chapel Hill. Prepared for North Carolina General Assembly.
18. Freyer, A., Jolley, G. J., & Lane, E. B. (2008). *Economic Impact Analysis for RV (marine research vessel) Hatteras in Beaufort, NC*. University of North Carolina at Chapel Hill. Prepared for the Duke/University of North Carolina Oceanographic Consortium.
19. Jolley, G. J. & Lane, E. B. (2007). *Economic Impact Analysis for Project Dolphinarium*. Carolina Center for Competitive Economies, University of North Carolina at Chapel Hill. Prepared for Halifax County (NC) Tourism Development Authority.
20. Jolley, G. J. (2007). *North Carolina Community Development Initiative (NCCDI): Economic Impact Analysis*. Carolina Center for Competitive Economies, University of North Carolina at Chapel Hill. Prepared for The North Carolina Community Development Initiative.

21. Jolley, G. J., Lane, E. B., & Luger, M. I. (2006). *Economic Impact Analysis for Project Line: A Destination Retail Outdoor Sporting Goods Store in Roanoke Rapids, NC*. Carolina Center for Competitive Economies, University of North Carolina at Chapel Hill. Prepared for North Carolina's Northeast Commission and the City of Roanoke Rapids.

FUNDED RESEARCH CONTRACTS & GRANTS

Principal Investigator/Co-Principal Investigator

1. Appalachian Ohio Skillshed Analysis. Athens, OH. 2016-present. \$139,698 total. Principal Investigator. Funded by U.S. Economic Development Administration.
2. U.S. Economic Development Administration University Center (joint with Bowling Green State University). Athens, OH. 2016-present. (Ohio University portion): \$75,000 annually/\$150,000 total. Principal Investigator. Secured new five-year funding cycle. Five year total (2016-21): \$350,000 Ohio University portion/\$750,000 total. Funded by U.S. Economic Development Administration.
3. Economic Impact of the Health Sector in Pickaway County. Pickaway County, OH. 2016. Principal Investigator: \$3,000. Funded by Berger Health System.
4. Ohio University Innovation Center Economic Impact Analysis. Athens, OH. 2016. Principal Investigator: \$2,000. Funded by Ohio University Innovation Center.
5. Regional Innovation Cluster Initiative. Athens, OH. 2015-present. Principal Investigator: \$500,000 (subcontract). Total project: \$2.5 million. Appalachian Partnership for Economic Growth (APEG). Funded by U.S. Small Business Administration.
6. Ohio University Innovation Center Economic Impact Analysis. Athens, OH. 2015. Principal Investigator: \$2,000. Funded by Ohio University Innovation Center.
7. Great Lakes Regional Training Initiative. Athens, OH. 2014-15. Principal Investigator: \$7,500. Funded by Subcontract with Purdue University on U.S. Economic Development Administration grant.
8. Ohio University Innovation Center Economic Impact Analysis. Athens, OH. 2014. Principal Investigator: \$2,000. Funded by Ohio University Innovation Center.
9. Foundation for Appalachian Ohio Scorecard Phase 2. Athens, OH. 2014: Principal Investigator: \$1,000. Funded by Foundation for Appalachian Ohio.
10. U.S. Economic Development Administration University Center (joint with Bowling Green State University). Athens, OH. 2014-16. Principal Investigator (Ohio University portion): \$80,000 annually/\$160,000 total. Assumed PI role of existing grant. Funded by U.S. Economic Development Administration.
11. Economic Impact of the Health Sector in Pickaway County. Pickaway County, OH. 2013. Co-principal Investigator: \$3,000. Funded by Berger Health System.

12. University of North Carolina School of Pharmacy, Economic Impact Assessment. Chapel Hill, NC. 2011. Principal Investigator: \$10,000. Funded by UNC School of Pharmacy.
13. Halifax County Airport Redevelopment. Halifax County Economic Development Commission, Roanoke Rapids, NC. Principal Investigator: \$75,000. Airport redevelopment economic development plan. 2010-12. Funded by NC Golden LEAF Foundation.
14. Enfield Master Development Plan. Enfield Economic Development Partnership, Enfield, NC. Principal Investigator: \$75,000. Economic development master plan. 2010-11. Funded by NC Golden LEAF Foundation.
15. Project Empire Foods, Economic Impact Analysis. Halifax County Economic Development Commission, Roanoke Rapids, NC. Principal Investigator: \$5,000. Economic impact assessment for proposed food processing facility. 2010.
16. Siler City Business Recruitment Program, Town of Siler City, Siler City, NC. Principal Investigator: \$50,000. Funded by NC Golden LEAF Foundation. Design a marketing plan for the town and survey out-of-state businesses about their relocation and expansion interests. 2009-2010.
17. Chatham County Economic Development Incentive Program, Chatham County Economic Development Corporation, Pittsboro, NC. Principal Investigator: \$15,000. Design, development, and benchmarking of a county's economic development incentive program to a wage standard. 2008-2009.
18. North Carolina Economic Development Incentives Study, North Carolina General Assembly Joint Select Committee on Economic Development Incentives, Raleigh, NC. Co-Principal Investigator: \$330,000. Report includes assessment of NC's economic incentive programs. 2008-2009.
19. Project Decker, Economic Impact Analysis. North Carolina's Northeast Commission, Roanoke Rapids, NC. Principal Investigator: \$5,000. IMPLAN analysis of economic and fiscal impacts of a proposed energy facility. 2008.
20. Carteret Community College Marine Biotechnology Business Incubator Feasibility Study, Carteret Community College, Morehead City, NC. Co-Principal Investigator: \$24,000. Report examines the feasibility and desirability of such an incubator. 2007-2008.
21. Chatham County Economic Development Strategic Planning Services, Chatham County, Pittsboro, NC. Co-Principal Investigator: \$154,000. Economic development strategic plan development and organizational restructuring. Report includes industry cluster analysis, stakeholder involvement, targeted industry identification, and entrepreneurial economy assessment. 2007-2008.
22. North Carolina's Eastern Region: Cluster-Based Prospective Foreign Direct Investment Study, North Carolina's Eastern Region, Kinston, NC. Co-Principal Investigator: \$32,450. Identification of prospective foreign direct investment (FDI) opportunities from lesser-developed countries in the region's "Advanced Manufacturing" targeted industry cluster. 2007-2008.
23. Economic Development Strategic "Vision Plan" for Currituck County, North Carolina. Currituck County, Currituck, NC. Co-Investigator: \$153,896. Economic development strategic plan

development for coastal county in North Carolina. Report includes industry cluster analysis, stakeholder involvement, targeted industry identification, and tourism industry analysis. 2006-2008.

24. North Carolina Community Development Initiative (NCCDI): Economic Impact Analysis, The North Carolina Community Development Initiative (NCCDI), Raleigh, NC. Principal Investigator: Pro-bono. NCCDI is a public-private community economic development intermediary dedicated to increasing assets and creating wealth for communities and individuals in low-resource communities. This study utilized IMPLAN to assess the economic impact of the agency's commercial and residential loan activity over the past five years and to forecast the economic impact of projected loans within low wealth communities. 2007.
25. Project Dolphinarium, Economic Impact Analysis. Halifax Tourism Development Authority, Roanoke Rapids, NC. Co-Principal Investigator: \$5,887. IMPLAN analysis of economic and fiscal impacts of a proposed dolphinarium tourist destination. 2007.

Co-Investigator

1. Strategic Crop Initiative/The Business of Biofuels. North Carolina Biofuels Center. Co-Investigator: \$175,000. Overall project creates financial feasibility models for several strategic crops and biofuels facilities through the state. Led team of researchers to create economic impact models to determine employment and economic output impacts of proposed woody biomass, miscanthus, and switchgrass biofuels facilities in North Carolina. 2009-2010.
 2. Camden County Green Industrial Park: A Feasibility Study. Camden County, NC. Co-Investigator: \$194,070. This project assessed industry clusters appropriate for targeting to a proposed eco-industrial park. Dirty and clean sector dichotomies were utilized to differentiate industry sectors/clusters which might obtain a competitive advantage from locating in such a park. 2006-2007
 3. Regional Vision Plan Implementation & Integration. North Carolina Department of Commerce, Raleigh, NC. Co-Investigator: \$55,178. The project assessed industry clusters identified by North Carolina's seven regional economic development agencies to determine which subset of industry clusters should become the strategic targets of the North Carolina Department of Commerce's economic development policy initiative. 2007.
 4. Marine BioBusiness Service Hub Feasibility Study. Carteret Community College, Morehead City, NC. Co-Investigator: \$55,000. Identify marine science biobusiness entrepreneurial opportunities which would benefit from service hub assistance. Examine comparable marine biobusiness commercialization activities and service hubs in other coastal economies. Make recommendations regarding physical space requirements, personnel requirements, and technology requirements. 2007.
 5. Project Line, Economic Impact Analysis. North Carolina's Northeast Commission, Roanoke Rapids, NC. Co-Investigator & Lead Report Author: \$5,472. IMPLAN analysis of economic and fiscal impacts of a proposed large outdoor sporting goods retail destination store. 2006.
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INVITED PRESENTATIONS (selected presentations)

Presentation, 4th Annual State of the Region Conference. 2015. Midwest Manufacturing Workforce Trends. Ohio University. Athens, OH: May 12, 2015.

Presentation, U.S. Economic Development Administration University Center's Showcase. Manufacturing Workforce Trends. Cleveland, OH: April 22, 2015.

Presentation, 3rd Annual State of the Region Conference. 2014. Overview of the State of the Region's Economy and Recent Trends. Ohio University. Athens, OH: May 20, 2014.

Presentation, North Carolina State Employees Credit Union Vice-Presidents Meeting. 2012 Economic Forecast. Raleigh, NC: February 28, 2012.

Presentation, Tar Heel Chapter of Local Credit Unions. 2012 Economic Forecast. Research Triangle Park, NC: January 10, 2012.

Presentation, North Carolina General Assembly House Public Private Partnership Committee. "An Introduction to Public Private Partnerships." Raleigh, NC: December 12, 2011.

Presentation, CoreNet Global (Commercial Real Estate Group) Carolina's Chapter (Raleigh) 2012 Economic Forecast. Raleigh, NC: December 7, 2011.

Presentation, North Carolina General Assembly Joint Committee on Economic Development and Global Engagement. "An Evaluation of North Carolina's Economic Development Incentive Programs." Raleigh, NC: November 3, 2011.

Presentation, Triangle Business Journal Regional Outlook. Durham, NC: August 18, 2011.

Presentation, Town of Siler City Board Meeting. "Siler City Marketing Plan." Siler City, NC: August 2, 2010.

Presentation, Chatham County Economic Development Corporation. "Understanding Industry Clusters." Pittsboro, NC: June 1, 2010.

Presentation, North Carolina Electric Membership Corporation-Progress Energy Spring Conference. "Assessing the Health of the NC Economy." Pinehurst, NC: May 20, 2010.

Presentation, Caswell County (NC) Board of Commissioners. "Caswell County: An Economic Reality Check." Yanceyville, NC: November 2, 2009.

Presentation, North Carolina General Assembly Joint Meeting of the Senate and House Finance Committees. "An Evaluation of North Carolina's Economic Development Incentive Programs." Raleigh, NC: April 7, 2010.

Presentation, Siler City Jobs Search Committee. "Update on Siler City Marketing Effort." Siler City, NC: March 21, 2010.

Presentation, North Carolina General Assembly Joint Select Committee on Economic Development Incentives. "UNC Economic Incentives Analysis." (an update) Raleigh, NC: January 13, 2009.

Presentation, North Carolina General Assembly Joint Select Committee on Economic Development Incentives. "UNC Economic Incentives Analysis." (an update) Raleigh, NC: December 16, 2008.

Presentation, North Carolina General Assembly Joint Select Committee on Economic Development Incentives. "UNC Economic Incentives Analysis." Raleigh, NC: January 22, 2008.

Presentation, North Carolina General Assembly Joint Select Committee on Economic Development Incentives. "Ways to Measure Economic Incentive Success." Raleigh, NC: December 11, 2007.

PROFESSIONAL ACTIVITIES

Editorial board and reviewer: *Journal of Regional Analysis and Policy*; *Coastal Business Journal*

Reviewer: *Economic Development Quarterly*; *American Review of Public Administration*; *Journal of Entrepreneurship and Public Policy*; *Journal of Public Budgeting, Accounting, and Financial Management*; *Business and Politics*; *State and Local Government Review*; *PS: Political Science & Politics*; *Journal of Public and Nonprofit Affairs*; and *SAGE Open* (article editor).

Nonpartisan Census Liaison: Appointed 3/18/16 as Nonpartisan Census Liaison by Governor John Kasich and majority/minority leaders of Ohio State Senate and State House of Representatives.

Director, Ohio University's Census State Data Center Affiliate, 2014-present.

President, Mid-Continent Regional Science Association, 2017.

President Elect, Mid-Continent Regional Science Association, 2016.

Vice-President, Mid-Continent Regional Science Association, 2015.

UNIVERSITY SERVICE & AWARDS

- Chair, Ohio University Jeffrey Finkle IEDC Internship Selection Committee, 2013-present.
- Childcare Committee, Ohio University, 2014.
- Faculty Fellow, North Carolina State University Institute for Emerging Issues, 2011
- The Robert E. Bryan Public Service Award, UNC, 2011
- UNC Employees Forum, Elected 2011
- Lecturer, Development Finance Course, UNC School of Government, 2010
- Presenter, Economic Development Working Group, UNC Office of Economic and Business Development, 2008, 2010, & 2011
- Faculty Supervisor, UNC Community-Campus Partnership Intern Program, 2009

THESES & PORTFOLIO COMMITTEES

Ma, Victoria. 2011. *Microfinance Institutions in Times of Crisis: A Regional Study of Microfinance Institutions During the Financial Crisis of 2008-2010*. Committee Member. Undergraduate Honors Thesis. Kenan-Flagler Business School. University of North Carolina at Chapel Hill.

Served as PI/co-PI for projects employing UNC graduates students that resulted in three master's projects and one master's capstone paper.

CONSULTING, GRADUATE STUDENT & OTHER RESEARCH EXPERIENCE

- 2012 Consultant, EDF Group for North American Energy Improvement Project.
- 2012 Consultant, Chatham County (NC) Economic Development Commission.
- 2004 Graduate Research Associate, Department of Political Science and Public Administration. North Carolina State University. Raleigh, North Carolina.
- 2002 Temporary Research Associate, Environmental Finance Center, University of North Carolina-School of Government. Chapel Hill, North Carolina.
- 2000 Graduate Research Assistant, Department of Political Science, University of Tennessee-Knoxville. Knoxville, Tennessee.
- 1999-2000 Graduate Assistant, Center for Government Training-Institute of Public Service, University of Tennessee-Knoxville. Knoxville, Tennessee.