

# Innovation Center<sup>\*</sup>

Building Businesses. Changing Lives.

## VIRTUAL CLIENT MEMBERSHIP

The Innovation Center's (IC) Virtual Client Membership gives early stage businesses and entrepreneurs, who are not seeking on-site office space, a way to leverage key incubator resources and engage with the startup community.

### SERVICES

Virtual Client Membership includes:

- Coaching Services – a maximum of two 1-hour sessions per month with additional support by phone or email available when needed.
- U.S. Postal Service address and mailbox with key
- Use of conference and meeting rooms – a maximum of 6 hours per month
- Onsite parking
- Use of scanner, fax machine, photocopier and other business center equipment
- Use of shared kitchen
- Wi-Fi access
- Invitations to networking and training opportunities
- Inclusion on the IC website and in other marketing materials
- Front desk guest reception
- 24-hour access to the IC
- Access, by request, to the IC's network of industry experts and advisors
- Discounted shipping & receiving services
- Discounted vendors negotiated through Bobcat Buy
- Discounted 3D printing
- Access to Amazon Web Services Activate for startups

### COST

Virtual Client Membership costs \$2,400.00 in the initial year, billed in monthly payments of \$200.00. Rates for current or former IC clients will be established on a case-by-case basis.

### QUALIFICATIONS

Membership is selective. To be considered, a company must have a viable product or technology-enabled business idea, a coachable leadership team, and scalable potential.

### TO APPLY

Contact IC Client Services Manager and Executive Coach Erin Rennich for an initial conversation at 740-593-9401 or [renniche@ohio.edu](mailto:renniche@ohio.edu). Companies may be invited to submit an application and meet with key staff.