**Identifying Common Outcomes**

What is the ultimate goal you are trying to achieve? Clear outcomes are crucial to demonstrate your impact. Partners should work together to identify shared goals and agree upon shared outcomes.

***Vision and Mission***

1. What is the vision and/or mission of our organization?
2. What is the vision and/or mission of the organization we want to partner with?
3. How are these similar? How are they different?

***Strategy and Goals***

1. What are the main strategic goals that our program has in our work with students?
2. Based on research, what are some of the current goals of our potential partner?
3. Are our goals the same? If not, how do they support each other?

|  |  |  |
| --- | --- | --- |
| **Your Program’s Goal** | **← How they support or reinforce each other →** | **Partner’s Goal** |
|  |  |  |
|  |  |  |
|  |  |  |
|  |  |  |